



Why Signavio Matters

Most ERP projects focus on technology – but transformation fails when no one questions how things actually work today. Signavio brings transparency across the lifecycle: before, during, and after SAP Implementation.



How Can We Help

We help you turn insights into action. With SAP know-how and business fluency, we support your ERP journey – one process at a time.



Signavio helps uncover process gaps early, prioritise high-impact improvements, and build transformation on fact-based execution insights – not assumptions.

Let's reshape your transformation -
one insight at a time.
Whether you're planning, implementing, or improving – **we'll help you find your next best move with SAP Signavio.**

Scan the QR code or visit **delaware.pro** to learn more.



Get in touch with us at **info.sg@delaware.pro** to learn more.

delaware



**Clarity Before Change.
Confidence After SAP
Signavio – Delivered
with Insight.**

Accelerate your transformation with transparency, process intelligence, and KPI-driven improvement – powered by SAP Signavio.

Start with one process. Start with what's real.

we commit. we deliver.

Key Shift Thinking and Themes



Key Shift Thinking #1

Without fact-based understanding of current processes, SAP becomes tech-for-tech's-sake



Key Shift Thinking #2

The evolution with Signavio: From "fix it when it breaks" To "fix what matters, with visibility and velocity"



Key Shift Thinking #3

"Transformation doesn't start after S/4 – in fact, that's where the real alignment and ROI journey begins."

3 Key Theme



Process Transparency

Replace assumptions with data.
View how processes truly run.



Insight-Driven Optimisation

Detect rework, delays, and design inefficiencies.



Value-Based Prioritisation

Target fixes that matter most to KPIs and operations.

Entry Points by Phase



Pre-Implementation

Planning Baseline Assessment for Fit-to-Standard Preparation



Deployment & Design Execution

Collaborative Process Design & Simulation



Post-Deployment Optimisation

Operational Process Diagnostics

The Common Beliefs That Hold Clients Back and What's Included:

Some Common Beliefs That Derail Process-Led Transformation:

1

Belief 1:

"We don't have time to map out our current processes."

What they mean: They assume process mapping is manual and time-consuming, so they skip it.

2

Belief 2:

"Our users already know how the processes run."

Hidden risk: Overreliance on tribal knowledge, without validating against system data.

3

Belief 3:

"We've already gone live. The hard part is done."

False finish line: Many clients think transformation ends at go-live – missing ongoing process drift.



Whats included:

- Process Mining from system logs
- To-be design and fit-gap simulation
- KPI monitoring and signal tracking
- Customer journey modeling
- Feedback workflows
- Live collaboration via Signavio Hub

Part of SAP's Business Process Transformation Suite