



## UOL Group



### Background

UOL is one of Singapore's leading property and hospitality firms, with a diverse portfolio that is known for their quality and sustainability. UOL needed a trusted partner to manage security risks and drive change management to modernise its digital core by transitioning from SAP S/4HANA 1909 to 2023. This involved the migration and consolidation of reporting tools like SAP BPC and SAP BOBJ, while ensuring platform integration and business continuity.



### Solution Components

SAP S/4HANA on-premise (2023), SAP BPC, SAP BOBJ



### Value-Add

- **Seamless system upgrade** to the latest SAP S/4HANA, BW4HANA and Business Objects version, unlocking new functionalities and improvements
- **Lower total cost of ownership (TCO)** through predictable cloud subscription in SAP RISE and reduced infrastructure overhead
- **Future-ready architecture** that supports ongoing transformation, scalability, and innovation
- **Minimal disruption** to business operations through a structured migration approach and proactive change management

## T-Prep (previously known as T-Pride)



### Background

T-Prep was established to operationalise COVID-19 response initiatives, and manage procurement of pandemic-related goods, services, and warehousing. T-Prep faced challenges in procurement, inventory, warehouse controls, governance, and customer/vendor workflows.



### Solution Components

SAP S/4HANA Cloud, Integration Suite (H2H e-banking)



### Value-Add

- **Strengthened governance** with object-based authorisations and tighter access controls
- **Streamlined procurement and inventory** processes for faster turnaround times
- **Enabled straight-through processing** via H2H e-banking integration
- **Improved data accuracy and consistency** across customer and vendor records
- **Automated key workflows** from sales entry to invoicing with built-in checkpoints
- **Delivered real-time visibility** for better decision-making
- Achieved **rapid deployment** of SAP S/4HANA Cloud **within 6 months**

delaware

delaware has over

314  
423  
534

## Successful Implementations of SAP S/4HANA

With SAP and our expertise, these stories are proof of what's possible.  
So, what will your success story look like?



Scan the QR code or visit  
**delaware.pro** to learn more.

Get in touch with us at  
**info.sg@delaware.pro** to learn more.

we commit. we deliver.

### The delaware Experience



With delaware's support, UOL ensured a secure, smooth transition while laying a solid foundation for future transformation.



- Foo Say Twang, General Manager  
(Technology Business Partner)

### The delaware Experience



The engagement with delaware has been professional and we look forward to greater support of our evolving needs in the SAP S/4HANA Cloud environment. They will do their best to deliver the scope within the timeline and cost. They care about their customers.



- Judy Hoie, Chief Executive Officer



## Singapore University of Technology & Design (SUTD)



### Background

In April 2022, SUTD partnered with delaware to implement a comprehensive suite of SAP solutions, including SAP S/4HANA Cloud, SAP Ariba, SAP Concur, and SAP Analytics Cloud (SAC), transitioning from Oracle to SAP within an ambitious timeline of 11 months. These solutions have significantly enhanced our financial operations, improved systems integrations, and enabled data-driven decision-making. Notably, the robust research grant module has streamlined the grant management processes, delivering greater efficiency and transparency.



### Solution Components

SAP S/4HANA Cloud, SAP Concur, SAP Ariba, SAP Analytics Cloud (SAC)



### Value-Add

- **Unified ERP platform** to manage end-to-end finance, procurement, and claims processes
- **Improved financial transparency and traceability** with integrated reporting
- **Streamlined procurement and sourcing** with Ariba integration
- **Increased efficiency** through automation of staff claims and workflows
- **Data-driven decision-making** through real-time insights via SAP Analytics Cloud
- **Scalable, cloud-based solution** supporting future institutional needs

### The delaware Experience

Our partnership with delaware was pivotal in delivering a full suite of SAP solutions—including SAP S/4HANA Cloud, SAP Ariba, SAP Concur, and SAC—within an ambitious 11-month timeline. Their commitment and expertise helped to transit from Oracle to SAP, streamline financial operations, and deliver greater efficiency.

- **Giselia Giam**, Senior Vice President,  
Admin & Chief Financial Officer



## Singapore LNG Corporation



### Background

Singapore LNG Corporation (SLNG) is Singapore's only liquefied natural gas (LNG) terminal operator, responsible for providing services to facilitate the import, storage and regasification of LNG primarily for power generation.



### Solution Components

SAP Integrated Cloud Solutions comprise

- SAP S/4HANA Private Cloud edition – Core ERP
- SAP SuccessFactors
- SAP Concur
- SAP Ariba Sourcing
- SAP Ariba Business Network
- SAP Asset Management
- SAP Intelligent Asset Management
- SAP Intelligent Robotic Process Automation
- SAP Analytics Cloud
- SAP Integration Suite



### Value-Add

- **Scalable and flexible** systems for future growth
- **Integrated systems** to support faster and seamless data flow
- **Boosting productivity** with real-time information and process automation
- **Improved user experience** through a more user-friendly interface and mobile access

### The delaware Experience

delaware has proven to deliver quality professional services, including system enhancements, maintenance and support. Their consultants and subject matter experts offer practical solutions to problems and streamline processes. We feel engaged in every aspect of delivery. Forward thinking and commitment are always shared goals between delaware and SLNG.

- **Chong Nai Min**, Vice President  
(Information Technology & Procurement)



## KHS GmbH



### Background

KHS GmbH is an international manufacturer of filling and packaging technology for varying industries. As the preferred supplier to the packaging industry, KHS focuses on beverage applications and turnkey lines, systems and solutions across the globe. KHS needed a SI partner to deliver an ERP solution that can harmonise the operational processes yet have the aspect of localisation for KHS entities in 22 countries.



### Solution Components

SAP S/4HANA Cloud 2022 (On-Premise), FICO, SD, MM, IM/WM, Field Service Management System, SAP Concur, CRM system for KHS Connect & E-Invoicing systems for various countries



### Value-Add

- **Unified global operations** with a single SAP S/4HANA instance across **22 countries in a wave approach**
- **Improved operational visibility** across finance, logistics, and procurement for enhanced decision-making
- **Future-ready ERP foundation** that enables scalable growth, system flexibility, and reduced operational complexity
- **Streamlined compliance and governance** with structured data flows and country-specific reporting tailored for local tax and audit requirements

### The delaware Experience

Rolling out a global ERP system across 22 countries is no small feat. delaware Singapore guided us through it with structure, clarity, and confidence. Their exceptional team's expertise was so valued that we engaged them directly to be flown in and replicate their proven success. They have a deep understanding of our business and consistently deliver reliable, high-quality results.

- **Mark Dinnups**, Head of Global SAP Services at KHS GMBH